



# From the Boardroom to the Boardwalk: The Ultimate VIP Reward

It is time to claim your crown. Voluntary Insurance Partners is thrilled to announce the **6th Annual VIP/Assurity Case Race**, a high-octane competition for the true titans of production. This isn't just a contest; it's your ticket to a luxury-drenched experience aboard the revolutionary **MSC Seashore**.

Between **April 1 and September 30, 2026**, every Assurity case you open brings you closer to the deck of a high-tech masterpiece. We are taking over the high seas for a **4-night tropical voyage in February 2027**, departing from **Orlando** and visiting the vibrant streets of **Nassau** and the exclusive **Ocean Cay MSC Marine Reserve**.

## The Prize: Luxury Accommodations

We have secured **20 exclusive rooms** for our top elite producers. Your ranking on the leaderboard determines your level of luxury:

## ***Aurea Suites (The Pinnacle of Luxury)***

- **#1 Executive Partner** with the most qualifiers (minimum of 2 required)
- **#1 Managing Partner** with the most qualifiers (minimum of 2 required)
- **#1 Partner** in total case count
- **#2 Partner** in total case count

## ***Balcony Rooms (Breathtaking Views)***

- **#2 Executive Partner** with the most qualifiers (minimum of 2 required)
- **#2 Managing Partner** with the most qualifiers (minimum of 2 required)
- **Broker Development Partner** (if they have a qualifying Broker)
- **#1 Qualifying Broker** – (minimum of 10 cases required)
- **Partners Ranked #3 through #10** in total case count

## ***Ocean View Rooms (Elite Recognition)***

- **#1 & #2 Assurity Regional Vice Presidents (RVPs)** – (Minimum of 2 Partners in their credited team qualify)
- **#1 & #2 Regional Wholesalers (RWs)** – (qualifying alongside their respective RVP)

## ***The Rules of the Race***

Here are the critical details for the competition:

Rule Category

Detail

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Contest Period

April 1, 2026 – September 30, 2026

Qualification Tally

Final results announced on October 4, 2026

## Rule Category

## Detail

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### Personal Production

Executive Partners, Managing Partners, and Broker Development Executives can also qualify for Personal Production in PARTNER Status.

### Position Filling

If the #1 and #2 Executive Partner or Managing Partner qualification slots are not all filled, Personal Producing Partners will fill their positions at Case Race. This is a NEXT PARTNER UP mentality.

### Minimum Requirement

No minimum requirement for Partner Qualification. A 10-case minimum requirement for Broker Partners.

### Case Credit

Credits are based on **New Case Transmittals**, not business issued.

### Qualifying Case

A new Assurity case with at least **\$3,000 in Annualized Premium Transmitted**.

### **ENTRIES**

All entries must be logged via the "**CASE RACE COUNT ME IN**" form, which will be found in the Contest Center. Only entries in this form will be counted and verified. **THIS IS THE ONLY FORM THAT WILL BE USED FOR THE TALLY.**

## Rule Category

## Detail

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### Tiebreakers

Winner determined by the total **Annualized Premium ISSUED** by the contest end (September 30, 2026).

### Final Authority

Britton Johnson has the final say in all qualifiers and winner selections.

## ***Experience the MSC Seashore***

Winners and their guests will enjoy a ship designed to bring you closer to the ocean:

- **The Bridge of Sighs:** A glass-floored catwalk 72 feet above the infinity pool.
- **Global Dining:** From the **Butcher's Cut** steakhouse to fresh **Eataly** pasta.
- **World-Class Entertainment:** High-tech theater and a redesigned interactive water park.
- **Private Paradise:** An exclusive night at **Ocean Cay** featuring a spectacular Lighthouse Light Show.



## ***Dominate the Leaderboard***

At VIP, we provide the **Platinum Underwriting** and **Proprietary Enrollment Technology** you need to close cases faster than the competition. Utilize our Support Staff and your Managers to ensure your transmittals are flawless and your climb to the top of the leaderboard is guaranteed.